

November 06, 2019

via PSE EDGE PHILIPPINE STOCK EXCHANGE, INC. PSE Tower, 28th Street, cor. 5th Avenue Bonifacio Global City, Taguig City

ATTENTION

MS. JANET A. ENCARNACION Head, Disclosure Department

via electronic mail **PHILIPPINE DEALING & EXCHANGE CORP.** Market Regulatory Services Group 29th Floor BDO Equitable Tower 8751 Paseo de Roxas, Makati City 1226

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ATTENTION

ATTY. MARIE ROSE M. MAGALLEN-LIRIO Head – Issuer Compliance and Disclosures Department

Gentlemen:

Please see attached Press Release.

Kindly acknowledge receipt hereof.

Thank you.

Very truly yours,

ABOITIZ POWER CORPORATION By:

MAILENE M. DE LA TORRE Assistant Corporate Secretary



PRESS RELEASE 6 November 2019

AboitizPower posts P13.5 billion net income from January to September 2019

On a year-to-date basis, AboitizPower's net income for the first nine months of 2019 was ₱13.5 billion, 19% lower than the ₱16.7 billion recorded during the same period last year.

The company recognized non-recurring losses of ₱220 million versus last year's losses of ₱1.7 billion related to net foreign exchange and derivative losses. Without these one-off losses, the company's core net income was ₱13.7 billion, 26% lower than the ₱18.4 billion recorded in the same period last year. This was primarily due to the higher volume and cost of purchased power, lower spot market revenues, and lower plant availability.

"It has been a tough year for AboitizPower with the supply issues that resulted in the high cost of replacement power for our customers. The company has also generated lower revenues from the spot market due to challenges that caused some of our power plants to shut down," said Emmanuel V. Rubio, AboitizPower Chief Operating Officer.

"Despite this, our customer base continues to grow, which underscores the consumers' trust and confidence in AboitizPower. Moreover, we remain confident that with our incoming capacities, we will surpass our 2020 target of 4,000 megawatts attributable capacity, ensuring sustainable growth for the company, our shareholders, and the customers and communities we serve," Rubio said.

Results of Operations

Generation and Retail Electricity Supply

AboitizPower's generation and retail supply business recorded consolidated earnings before interest, taxes, depreciation, and amortization (EBITDA) of ₱28.7 billion in the first three quarters of 2019, 13% lower than the ₱33 billion recorded during the same period last year.

This was primarily driven by the higher volume and cost of purchased power, lower spot market revenues, and lower plant availability. Spot market prices were high in the first half of 2019 and during that period, the company purchased replacement power due to outages and contracting

ahead in preparation for Therma Visayas, Inc.'s incoming capacity. Plant availability was also lower versus the same period last year due to outages from the company's coal facilities.

Distribution

For the first three quarters of 2019, AboitizPower's distribution business recorded consolidated EBITDA of ₱6 billion, 3% lower than the ₱6.2 billion recorded during the corresponding period in 2018. This was primarily due to lost margins from the decommissioning of the Bajada power plant.

The company saw energy sales increase to 4,341 gigawatt-hours (GWh), which was 5% higher than the 4,136 GWh recorded in the first nine months of 2018. This was primarily driven by the increase in new customers across all segments.

About AboitizPower

AboitizPower is the holding company for the Aboitiz Group's investments in power generation, distribution, and retail electricity services. It advances business and communities by providing reliable and ample power supply at a reasonable and competitive price, and with the least adverse effects on the environment and host communities.

The company is one of the largest power producers in the Philippines with a balanced portfolio of assets located across the country. It is a major producer of Cleanergy, its brand for clean and renewable energy with several hydroelectric and geothermal power generation facilities. It also has various fossil-fired power plants in its generation portfolio to support the baseload and peak energy demands of the country.

The company also owns distribution utilities that operate in high-growth areas in Luzon, Visayas, and Mindanao, including the second and third largest private utilities in the country.

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For further queries on this Press Release, please contact:

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