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## WalterMart strengthens partnership with AboitizPower



The WalterMart Group and AboitizPower renewed their partnership in a ceremonial contract signing held at Ascott Makati on May 31, 2019. With the contract extension, AboitizPower will deliver around 19 megawatts of power supply to 13 of WalterMart's 25 outlets in Luzon until 2021.

Community shopping leader WalterMart has renewed its contract with Aboitiz Power Corporation (AboitizPower) for the energy supply of its facilities in Luzon, further cementing the shopping chain's position as among the fastest growing players in the retail industry.

The WalterMart Group first tapped AboitizPower in 2017 to deliver 4.7 megawatts (MW) of power supply to four facilities and entered into its second contract with the company in 2018 to deliver another 5 MW to five more facilities. The two parties are now in their third contract, adding 9.1 MW of power supply to four more facilities in Luzon.

This contract extension will allow AboitizPower to deliver around 19 MW of electricity to 13 of WalterMart's 25 outlets all over Luzon until 2021.

WM Shopping Center Management, Inc. (WMSCMI) Chairman Abraham Uy said reliable power supply is necessary for them to be able to continue expanding.

"We have been partners with AboitizPower for more than two years now and we have seen their expertise and capacity to meet our requirements and help us deliver on our promise of convenient shopping for our valued customers every day," Uy added.

AboitizPower currently supplies energy to the following WalterMart facilities – Makati, Dasmariñas, Carmona, Tanauan, Balayan, Bel-Air Sta. Rosa, Sta. Rosa, Makati 2, San Fernando, North EDSA, Sta. Maria, Ascott BGC, and WMall.

The chain currently has 29 community malls strategically located in Batangas, Laguna, Cavite, Metro Manila, Bulacan, Pampanga, and Nueva Ecija.

For Sandro A. Aboitiz, AboitizPower First Vice President for Energy Trading and Sales, the renewed partnership is a testament to the quality product and excellent service that the company delivers to its customers.

"What we offer our customers is not just reliable and cost-efficient power supply. We also ensure that the quality of service remains consistent long after the contract has been signed. In support of WalterMart's desire to continue providing Filipino families a convenient shopping experience, AboitizPower promises to provide reliable, reasonable, and responsible power supply to most of their facilities in Luzon," Aboitiz said.

Aboitiz also highlighted the power of partnerships, saying that AboitizPower is committed to addressing all the power-related needs of its partners so that together, they become instruments to providing better solutions for the communities they serve.

With its portfolio of renewable energy and thermal power plants, AboitizPower, together with partners, currently has a net sellable capacity of 4,471 MW.



The W.Mall along Macapagal Boulevard in Pasay City is among the facilities that will benefit from AboitizPower's reliable, reasonably priced, and responsibly produced power supply.

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