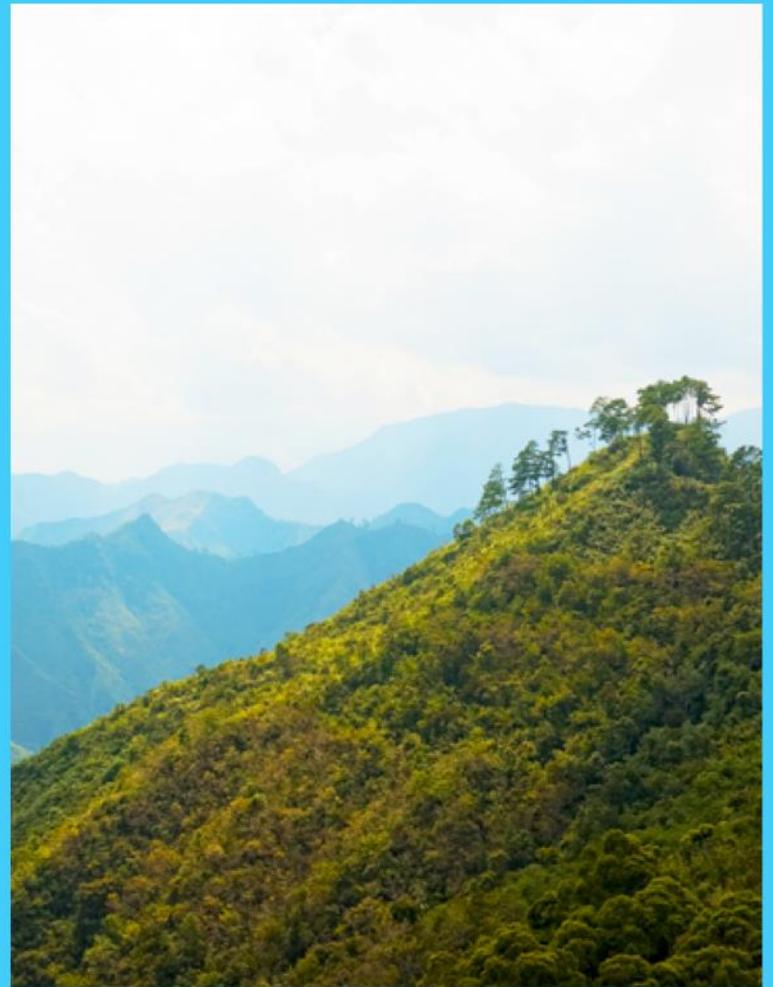


Aboitiz Power Corporation

# Annual Stockholders' Meeting 2016

Ballroom 1, Fairmont Hotel , 1 Raffles Drive Manila,  
Makati, 1224 Metro Manila

Monday, May 16, 2016



[www.aboitzpower.com](http://www.aboitzpower.com)





Aboitiz Power Corporation

# Annual Stockholders' Meeting

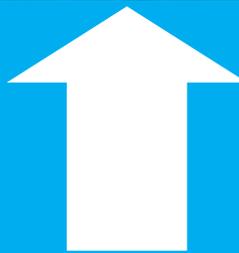
**Antonio R. Moraza**  
PRESIDENT & COO



# Philippines in Economic Sweet Spot



Philippine GDP  
grew by



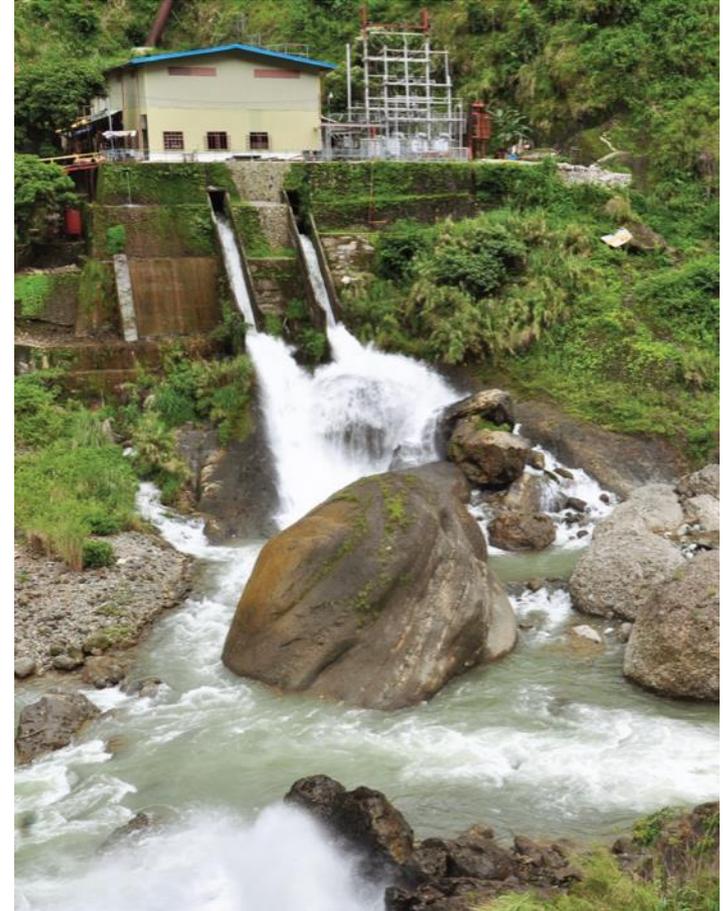
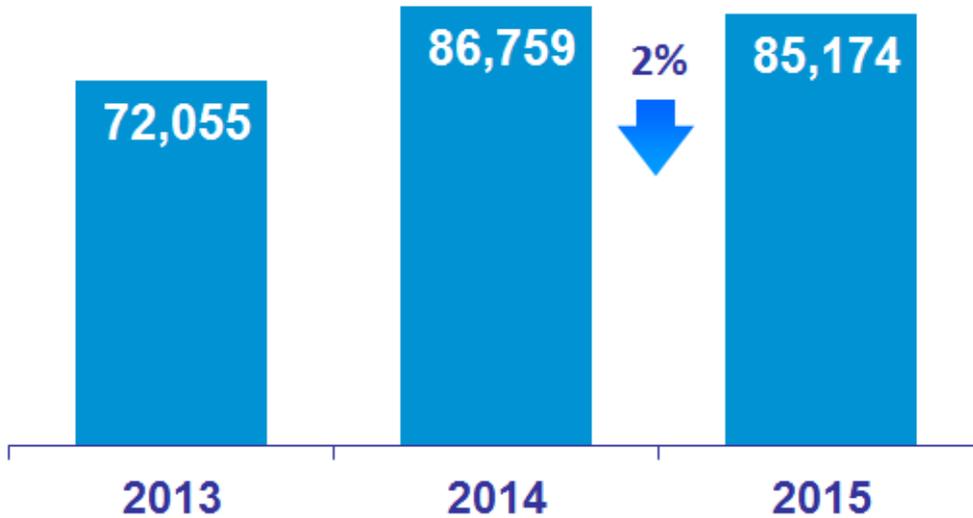
5.8%



# Financial Highlights



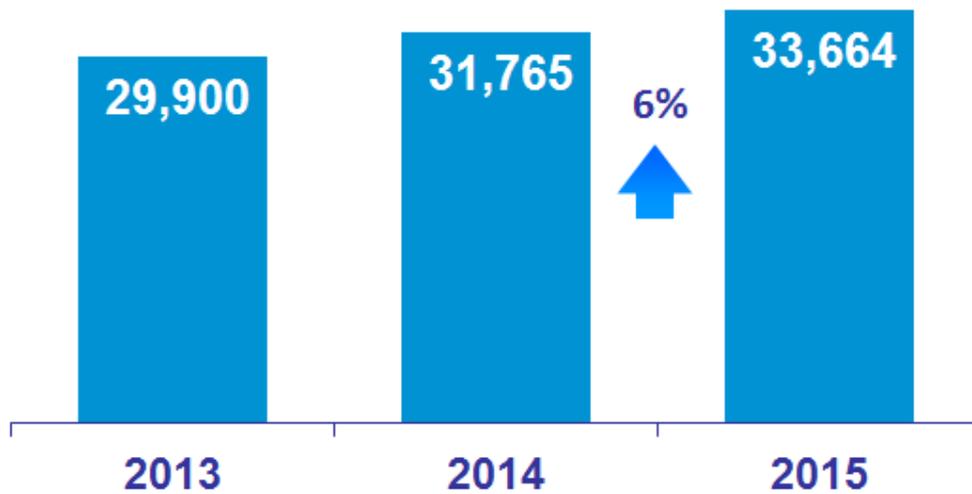
## Revenue in million pesos



# Financial Highlights

## EBITDA

in million pesos

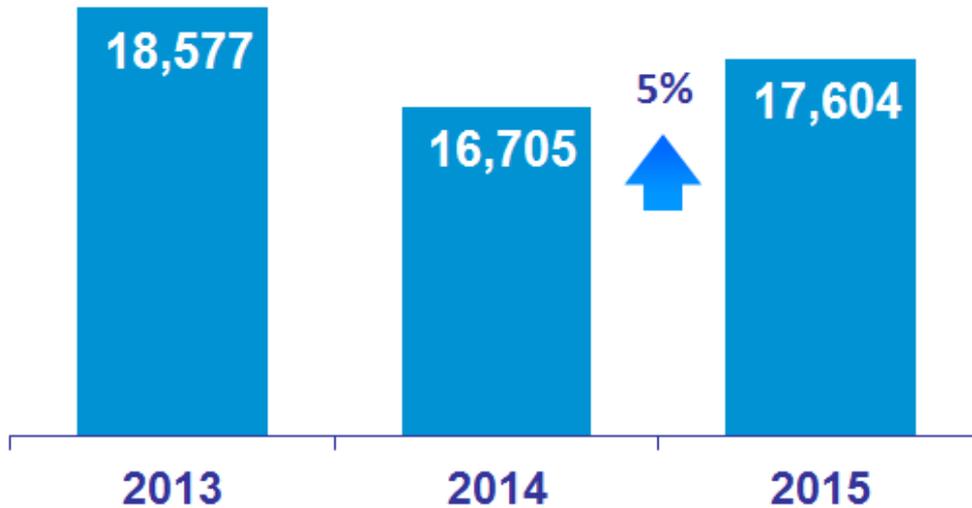


# Financial Highlights

## Net Income

in million pesos

	2014	2015
Roe :	21%	21%
Eps :	2.27	2.39



# Operating Result Generation



6%

Capacity Sales  
1,900 MW





# Operating Result Distribution



**6%**  
Power Sales  
4.8b kWh



# Operating Result

## Balance Sheet



Strong **balance sheet**  
and  
healthy **debt ratios**



## 2015 Share Performance



AboitizPower's **share price** was  
**Down** by **3%** to **P41.70** per share.  
With **dividends** paid of **P1.66** per share

Total Shareholder Return CAGR

**10%**

5 YEARS





# Corporate Governance



# 2015 Highlights

Year-end 2015 net sellable capacity of 2,402 MW

Source: Official Gazette of the Republic of the Philippines



# Outlook - Generation



**Growth plan on track  
to reach our target of  
4,000 MW in 2020**



# Outlook - Retail



Well-positioned **to** compete  
**and** provide reliable power



## Outlook - Distribution

Attract investors and promote franchise areas  
While we continue to build more  
infrastructure and improve our services



# Capital Expenditure

**P34.4 billion**  
2015 CAPEX Spent

**P51.5 billion**  
2016 CAPEX Budget





# One AboitizPower

To make the **organization**  
more **agile** to respond  
to **current** and **future needs**

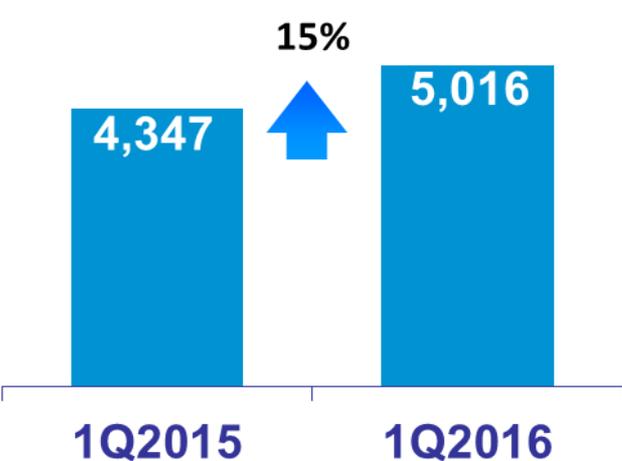


# 1<sup>st</sup> Quarter 2016



## Net Income

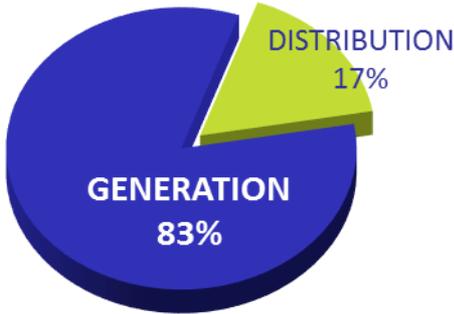
in million pesos



	2015	2016
EPS :	0.59	0.68



## Income Contribution



# Pawikan Donation Campaign



## Aboitiz Cleanergy Park

Sitio Punta Dumalag, Brgy. Matina Aplaya, Davao City

 **17**

Nests found & hatched



**1,876**

Hatchlings Released  
(as of Dec. 2015)



**66**

Species of  
Flora & Fauna

You Can Help

Support the

**"I want a #BetterWorld for the Pawikan"**

Campaign

Your donation goes a long way to help protect their natural habitat. It's easy, just follow these steps:



1 Visit [aboitizfoundation.org](http://aboitizfoundation.org)



2 Click Donate



3 Select '#BetterWorld for the Pawikan'



Aboitiz Equity Ventures, Inc.

# Annual Stockholders' Meeting 2016



# SUSTAINING

LEADERSHIP

Presentation Title

May 16, 2016