

Shareholders' Report 1H2015

Investor Relations

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REPORT TO THE SHAREHOLDERS

FIRST HALF STORY

AboitizPower first half earnings dropped by 10% to P8.0 billion due to the weaker contributions of APRI and SNAP-Benguet.

OPERATING FIGURES 1H2015



Capacity Sales

1,795 MW



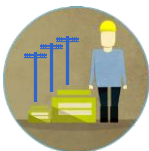
Net Sellable Capacity

2,272 MW



Energy Sold*

2,338 GWh



Peak Demand

1,119 MW



**Open Access
Contracted Customer**

331 MW

*Beneficial Energy Sold

1H2015 SNAPSHOT

Financial Highlights

Revenues

P54.4Bn (-1%)

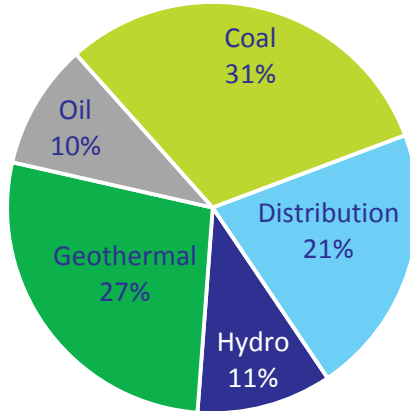
EBITDA

P16.1Bn (-4%)

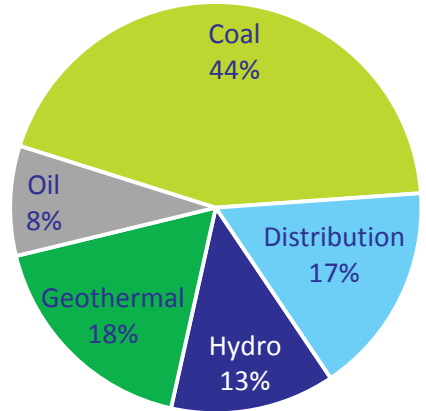
Net Income

P8.0Bn (-10%)

Net Income Breakdown

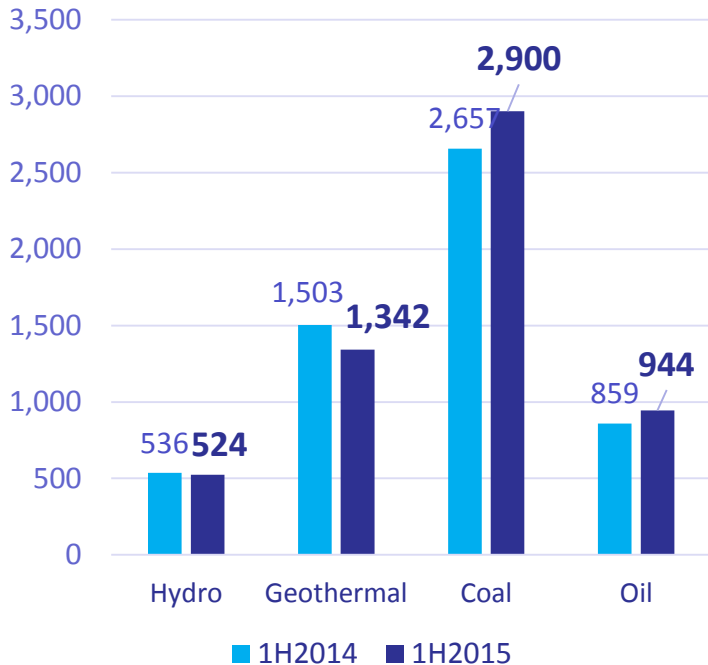


EBITDA Breakdown

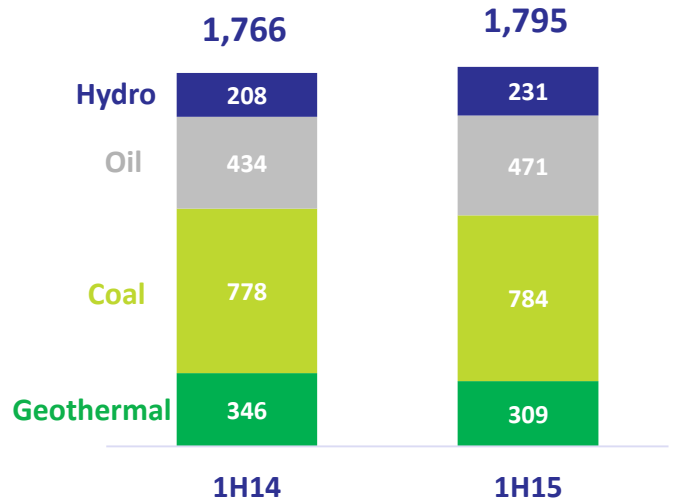


Consolidated figures as of 1H2015 (YoY)

Generation Output (GWh)



Capacity Sales (MW)



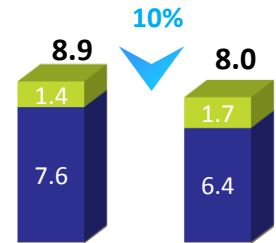
REPORT TO THE SHAREHOLDERS

Results of Operations

AboitizPower's net income declined to P8.0 billion (-10% YoY)

- The Generation segment's net income contribution dropped to P6.4 billion (-15% YoY) due to the weaker contributions of APRI and SNAP Benguet.
- The Distribution group's income contribution amounted to P1.7 billion, 20% higher than last year.

Net Income (in P billion)



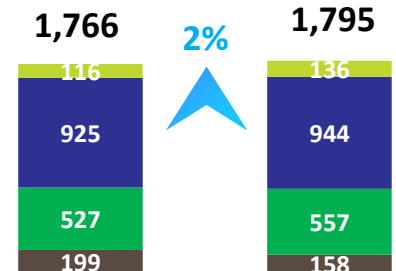
1H2014 1H2015

■ Generation ■ Distribution ■ Parent & Others

Operating Highlights – Generation Business

- Attributable net generation rose 3% YoY, from 5,555 GWh to 5,709 GWh.
- Electricity sold through bilateral contracts, which made up 88% of total energy sold during the period expanded by 7% to 5,025 GWh.
- Spot sales decreased by 21% YoY from 863 GWh to 685 GWh.
- Higher capacity sales through bilateral contracts and ancillary services resulted to a 2% YoY increase in attributable capacity sales from 1,766 MW to 1,795 MW.
 - Increase in SN Aboitiz Power – Benguet, Inc. and Therma Mobile, Inc.'s capacity sales offset Tiwi-Makban's decline.
- Ancillary volume sales up to 908 GW/h (+32% YoY) as our dams benefitted from improvements in water flows during the period as compared to last year.
- Ancillary revenues increased to P1.9 billion (+10% YoY) as higher volume sales helped offset the lower ancillary rates under Binga's new ancillary contract, which was implemented last February 2014.

Capacity Sales Breakdown by Profile (MW)



1H14

1H15

■ Spot Market ■ Capacity Contracts ■ Energy Contracts ■ Ancillary



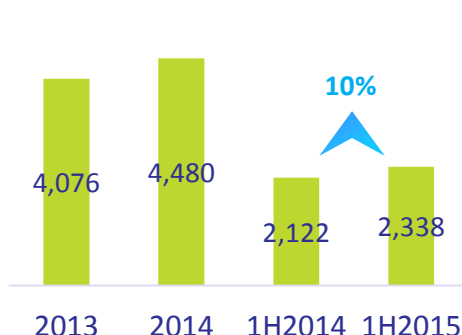
REPORT TO THE SHAREHOLDERS

Results of Operations

Operating Highlights - Distribution Business

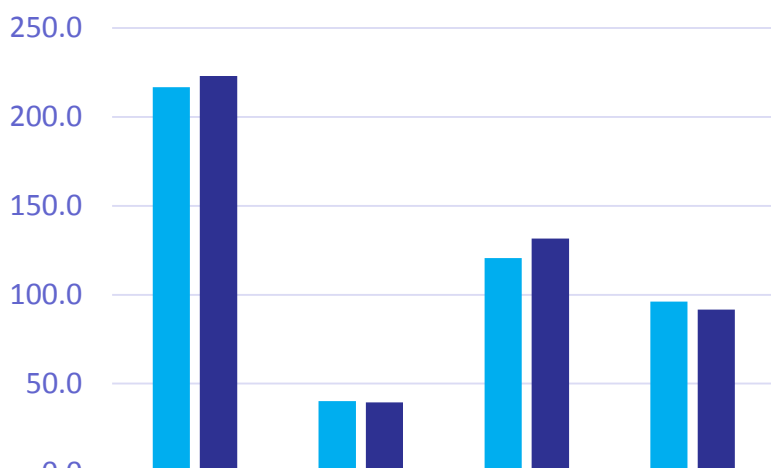
- Total attributable electricity sales increased to 2,338 GWh (+10% YoY) driven by the sales growth registered by Davao Light, VECO, Subic Enerzone, as well as the fresh contribution from Lima Enerzone.
- The group's gross margin was largely unchanged at P1.57 per kWh.
- All distribution units are within the regulator-imposed cap on system loss levels of 8.5%.

Beneficial Power Sales (Gwhr)



Financial Condition

Consolidated Figures (in billion pesos)



YE2014	216.8	40.2	120.7	96.1
1H2015	223.1	39.5	131.5	91.6

Key Ratios

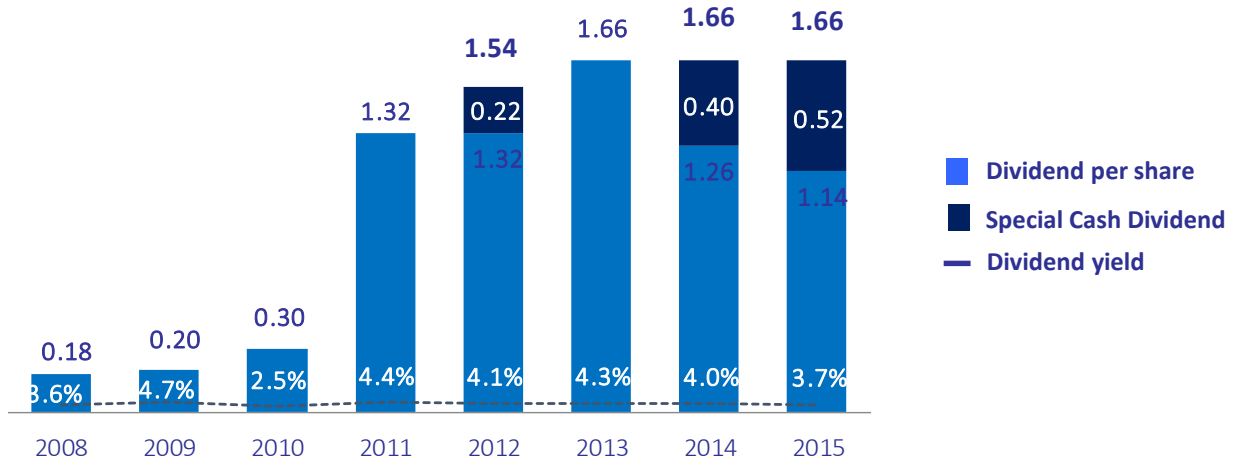
	YE2014	1H2015
Current Ratio	3.4x	2.1x
Net Debt to Equity	0.6x	0.7x

REPORT TO THE SHAREHOLDERS

Dividends

Paid out over P6.2 billion in dividends on April 20, 2015

- Internal dividend policy is to payout 1/3 of previous year's net earnings

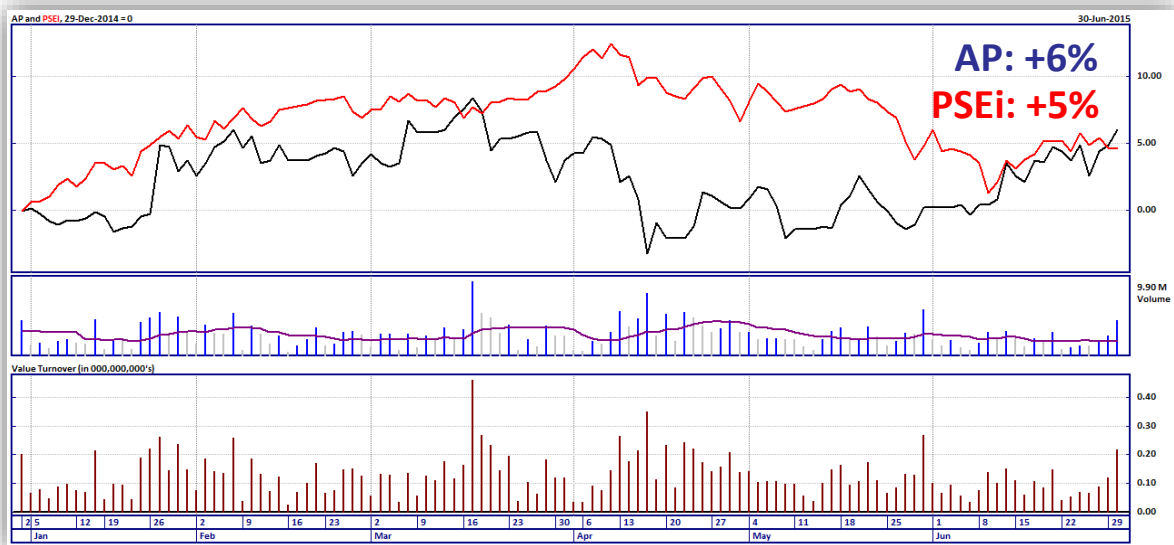


Note: Dividend yields are based on closing prices as of date of dividend declaration.

Share Price Performance

Year-to-date June 2015

- Internal dividend policy is to payout 1/3 of previous year's net earnings



Is there a better way?

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